

**South Natomas TMA™
Board of Directors Meeting
Wednesday, September 13th, 2023
Meeting Minutes**

I. Call to Order

SNTMA President Eduardo Cavazos called the meeting to order via video conference call at approximately 8:05AM on Wednesday, September 13th, 2023, in Sacramento, CA. Attending were Eduardo Cavazos, Dennis Deas, Jeri Foley, Shana Powell and SNTMA staff Stephanie Merten and Jason Vitaich.

II. Approval of Previous Meeting's Minutes

A motion was made to approve the August 9^h, 2023, SNTMA Board Meeting Minutes. The motion was moved by Shana Powell, seconded by Eduardo Cavazos. The motion passed unanimously, 4:0.

III. New Business

A motion was made to approve the Fourth Quarter 2022 SNTMA financial statements (see Attachment "A"). The motion was moved by Dennis Deas, seconded by Jeri Foley. The motion passed unanimously, 4:0.

A motion was made to approve the Second Quarter 2023 financial statements (See attachment "A"). The motion was moved by Dennis Deas, seconded by Jeri Foley. The motion passed unanimously, 4:0.

Executive Director Jason Vitaich delivered the following report:

- 2023 dues collection is going well overall, with 89% of budgeted membership dues having been collected as of early September 2023.

Stephanie Merten delivered the following Membership Report:

- **Campaigns and events promoted through the Commuter Club (August)**
 - 8.28.23 Programs and Benefits email sent to all member companies – Fix 50 Update via Zoom
- **Programs (August)**
 - 70 Telecommute subsidies awarded for the month of August
 - 12 Carpool subsidies awarded for the month of August
 - 20 Low Emissions subsidies awarded for the month of August
 - 1 Transit subsidy awarded for the month of August
 - 0 Amtrak subsidies awarded for the month of August
 - 2 Bike Maintenance subsidies awarded for the month of August
 - 0 Walk subsidies awarded for the month of August
 - Monthly Facebook Contest entry three entries/three people, 1 DoorDash & 2 Amazon gift cards

- 572 Facebook “Likes”, 581 followers
- 8.28.23 \$25 Amazon “like” our Facebook page winner following monthly email
- 9.12.23 Weekly Drawing for (5) August trip log keepers - \$25 Amazon cards
- Bucks for Bikes 19 of 20 have provided photo & receipt
- **Meetings (September)**
 - 9.12.23 – Meeting with Chris Janus/Janus Design – SNTMA promotional materials
- **SNTMA Activities (September)**
 - Email August subsidies, Facebook monthly prizes, weekly Amazon drawing gift cards (for trip log keepers)
 - Third Quarter 2023 Virtual Discussion – Caltrans Fix50 Update
 - Fourth Quarter 2023 Virtual Discussion – Sacramento Valley Station & Multimodal Connectivity – December 5th

August Alternative Trip (alt trips/ alt miles) from sacregion511 trip log entries, break down by mode (and compared to July (4.3k alt trips/ 88,309.6 alt miles):

Amtrak	.08%	Down .06% from August
Bike	3.47%	Up .78%
Carpool	7.34%	Up .41%
*Drive Alone	5.47%	Up 1.58%
*Electric Vehicle	13.20%	Up .18%
Transit	.85%	Down .18%
Walk	.82%	Down .81%
Telework	68.77%	Down 1.91%

39.5 tons of Co2 Reduced from our Air \$62k saved

73k calories burned

* New alternative commute mode option in trip log

IV. Adjourn

The meeting adjourned at approximately 8:34AM. The next SNTMA Board meeting is scheduled for Wednesday, October 11th, 2023, at 8:00 AM via video conference call in Sacramento, CA.

Respectfully submitted,

Martin Christian
SNTMA Secretary

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Statement of Financial Position
As of December 31, 2022**

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	<u>Dec 31, 22</u>
ASSETS	
Current Assets	
Checking/Savings	
10100 · Checking - River City Bank	176,492.61
10200 · Liquid CD - River City Bank	151,041.39
10400 · PayPal	<u>3,198.98</u>
Total Checking/Savings	330,732.98
Accounts Receivable	
11000 · Accounts Receivable	
11011 · Allowance for Doubtful Accounts	-24,415.17
11000 · Accounts Receivable - Other	<u>88,934.13</u>
Total 11000 · Accounts Receivable	64,518.96
11507 · Tenant Dues 2010	<u>350.00</u>
Total Accounts Receivable	64,868.96
Other Current Assets	
12505 · Employee Cash Advance	25.88
12501 · Prepaid Rent	<u>730.72</u>
Total Other Current Assets	<u>756.60</u>
Total Current Assets	396,358.54
Fixed Assets	
13000 · Furniture and Equipment	6,395.05
13100 · Website	5,750.00
13500 · Accumulated Depreciation	<u>-12,145.05</u>
Total Fixed Assets	<u>0.00</u>
TOTAL ASSETS	<u><u>396,358.54</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
20210 · Visa Credit Card	<u>3,306.96</u>
Total Credit Cards	3,306.96
Other Current Liabilities	
20300 · Accrued Wages	9,927.55
2100 · Payroll Liabilities	<u>411.35</u>
Total Other Current Liabilities	<u>10,338.90</u>
Total Current Liabilities	<u>13,645.86</u>
Total Liabilities	13,645.86
Equity	
39000 · Net Assets	349,504.36
Net Income	<u>33,208.32</u>
Total Equity	<u>382,712.68</u>
TOTAL LIABILITIES & EQUITY	<u><u>396,358.54</u></u>

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Statement of Activities
For the Year Ended December 31, 2022

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	<u>Jan - Dec 22</u>
Ordinary Income/Expense	
Income	
40102 · Tenant Dues	368,507.54
40103 · Developer Dues	<u>5,000.00</u>
Total Income	<u>373,507.54</u>
Gross Profit	373,507.54
Expense	
Administrative Expenses	
Salaries and Wages	
50100 · Salary - Executive Director	85,904.20
50110 · Bonus - Executive Director	4,000.00
50120 · Salary - Member Services Mgr	57,987.88
50130 · Bonus - Member Services Mgr	<u>2,000.00</u>
Total Salaries and Wages	149,892.08
Payroll Expenses	
50300 · Employee Benefits	10,130.12
50325 · Payroll Fees - Staff Resources	2,742.42
50350 · Payroll Taxes	11,736.61
50400 · Worker's Compensation Insurance	1,073.30
50425 · 401(k) Match	<u>4,591.63</u>
Total Payroll Expenses	<u>30,274.08</u>
Total Administrative Expenses	180,166.16
Operating Expenses	
51760 · Bad Debts	56,286.92
51015 · Depreciation	13.00

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Statement of Activities
For the Year Ended December 31, 2022

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

Ordinary Income/Expense	<u>Jan - Dec 22</u>
51025 · Dues and Subscriptions	815.00
51050 · Insurance	2,716.00
51725 · Office Expense	1,240.61
51730 · Professional Fees	
53401 · Accounting	3,870.00
53403 · Audit	5,000.00
53404 · Computer Administration (IT)	1,366.71
53405 · Legal	1,292.00
43406 · Bank Service and Finance Fees	160.00
Total 51730 · Professional Fees	11,688.71
51735 · Rent	8,768.64
51750 · Staff Seminars and Travel	10.00
52300 · Telephone and Utilities	6,712.32
Total Operating Expenses	88,251.20
Membership Programs & Outreach	
Subsidies	
51450 · Carpool Subsidy	6,950.00
51500 · Transit	
51501 · Amtrak	150.00
51500 · Transit - Other	1,725.00
Total 51500 · Transit	1,875.00

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Statement of Activities
For the Year Ended December 31, 2022

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

Ordinary Income/Expense	<u>Jan - Dec 22</u>
56010 · Bike Subsidy - Purchase	14,291.00
56015 · Bike Subsidy - Maintenance	1,400.00
56055 · Capital Improvements Program	5,000.00
56066 · Residential Car Charging Subsidy	5,400.00
56067 · Walking Subsidy	1,200.00
56068 · High Efficiency Auto Subsidy	7,750.00
56075 · Telecommute Subsidy	<u>17,550.00</u>
Total Subsidies	61,416.00
Outreach	
51505 · Property Manager Appreciation	950.00
51595 · Marketing and Promotion Mat.	5,712.88
51600 · Commuter Club	
51590 · Commuter Club Incentives	<u>1,860.00</u>
Total 51600 · Commuter Club	1,860.00
51804 · Annual Meeting	
51808 · Annual Member Recognition	1,330.00
51804 · Annual Meeting - Other	<u>108.51</u>
Total 51804 · Annual Meeting	1,438.51
56070 · Facebook Contests and Incentive	<u>1,375.00</u>
Total Outreach	11,336.39

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Statement of Activities
For the Year Ended December 31, 2022

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	<u>Jan - Dec 22</u>
Ordinary Income/Expense	
Total Membership Programs & Outreach	<u>72,752.39</u>
Total Expense	<u>341,169.75</u>
Net Ordinary Income	32,337.79
Other Income/Expense	
Other Income	
40200 - Interest Income	<u>870.53</u>
Total Other Income	<u>870.53</u>
Net Other Income	<u>870.53</u>
Net Income	<u><u>33,208.32</u></u>
Net Income	<u><u>33,208.32</u></u>

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
January through December 2022

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jan - Dec 22	Budget	Jan - Dec 22	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
40102 · Tenant Dues	368,507.54	300,000.00	368,507.54	300,000.00	300,000.00
40103 · Developer Dues	5,000.00	38,000.00	5,000.00	38,000.00	38,000.00
Total Income	373,507.54	338,000.00	373,507.54	338,000.00	338,000.00
Gross Profit	373,507.54	338,000.00	373,507.54	338,000.00	338,000.00
Expense					
Administrative Expenses					
Salaries and Wages					
50100 · Salary - Executive Director	85,904.20	80,924.76	85,904.20	80,924.76	80,924.76
50110 · Bonus - Executive Director	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00
50120 · Salary - Member Services Mgr	57,987.88	53,993.88	57,987.88	53,993.88	53,993.88
50130 · Bonus - Member Services Mgr	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00
50160 · PTO Payouts	0.00	14,000.00	0.00	14,000.00	14,000.00
Total Salaries and Wages	149,892.08	154,918.64	149,892.08	154,918.64	154,918.64
Payroll Expenses					
50300 · Employee Benefits	10,130.12	10,020.00	10,130.12	10,020.00	10,020.00
50325 · Payroll Fees - Staff Resources	2,742.42	3,300.00	2,742.42	3,300.00	3,300.00
50350 · Payroll Taxes	11,736.61	10,315.00	11,736.61	10,315.00	10,315.00
50400 · Worker's Compensation Insurance	1,073.30	1,703.00	1,073.30	1,703.00	1,703.00
50425 · 401(k) Match	4,591.63	4,044.60	4,591.63	4,044.60	4,044.60
Total Payroll Expenses	30,274.08	29,382.60	30,274.08	29,382.60	29,382.60
Total Administrative Expenses	180,166.16	184,301.24	180,166.16	184,301.24	184,301.24
Operating Expenses					
51760 · Bad Debts	56,286.92		56,286.92		

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
January through December 2022

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jan - Dec 22	Budget	Jan - Dec 22	YTD Budget	Annual Budget
Ordinary Income/Expense					
51000 · Automobile Expense	0.00	500.00	0.00	500.00	500.00
51010 · Business Tax	0.00	110.00	0.00	110.00	110.00
51015 · Depreciation	13.00	1,200.00	13.00	1,200.00	1,200.00
51025 · Dues and Subscriptions	815.00	1,100.00	815.00	1,100.00	1,100.00
51050 · Insurance	2,716.00	2,500.00	2,716.00	2,500.00	2,500.00
51700 · Meals and Entertainment	0.00	360.00	0.00	360.00	360.00
51725 · Office Expense	1,240.61	2,400.00	1,240.61	2,400.00	2,400.00
51730 · Professional Fees					
53401 · Accounting	3,870.00	4,200.00	3,870.00	4,200.00	4,200.00
53403 · Audit	5,000.00	3,500.00	5,000.00	3,500.00	3,500.00
53404 · Computer Administration (IT)	1,366.71	1,200.00	1,366.71	1,200.00	1,200.00
53405 · Legal	1,292.00	600.00	1,292.00	600.00	600.00
43406 · Bank Service and Finance Fees	160.00		160.00		
Total 51730 · Professional Fees	11,688.71	9,500.00	11,688.71	9,500.00	9,500.00
51735 · Rent	8,768.64	8,768.76	8,768.64	8,768.76	8,768.76
51750 · Staff Seminars and Travel	10.00	500.00	10.00	500.00	500.00
52300 · Telephone and Utilities	6,712.32	4,800.00	6,712.32	4,800.00	4,800.00
Total Operating Expenses	88,251.20	31,738.76	88,251.20	31,738.76	31,738.76
Membership Programs & Outreach					
Subsidies					
51200 · Guaranteed Ride Home	0.00	600.00	0.00	600.00	600.00

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
January through December 2022

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jan - Dec 22	Budget	Jan - Dec 22	YTD Budget	Annual Budget
Ordinary Income/Expense					
51400 · Vanpool Subsidy	0.00	1,320.00	0.00	1,320.00	1,320.00
51450 · Carpool Subsidy	6,950.00	18,000.00	6,950.00	18,000.00	18,000.00
51500 · Transit					
51501 · Amtrak	150.00	1,200.00	150.00	1,200.00	1,200.00
51500 · Transit - Other	1,725.00	4,500.00	1,725.00	4,500.00	4,500.00
Total 51500 · Transit	1,875.00	5,700.00	1,875.00	5,700.00	5,700.00
56010 · Bike Subsidy - Purchase	14,291.00	14,400.00	14,291.00	14,400.00	14,400.00
56015 · Bike Subsidy - Maintenance	1,400.00	7,200.00	1,400.00	7,200.00	7,200.00
56055 · Capital Improvements Program	5,000.00	15,000.00	5,000.00	15,000.00	15,000.00
56066 · Residential Car Charging Subsidy	5,400.00	5,000.00	5,400.00	5,000.00	5,000.00
56067 · Walking Subsidy	1,200.00	2,000.00	1,200.00	2,000.00	2,000.00
56068 · High Efficiency Auto Subsidy	7,750.00	9,000.00	7,750.00	9,000.00	9,000.00
56075 · Telecommute Subsidy	17,550.00	18,000.00	17,550.00	18,000.00	18,000.00
Total Subsidies	61,416.00	96,220.00	61,416.00	96,220.00	96,220.00
Programs					
56005 · Bike Safety Clinics	0.00	100.00	0.00	100.00	100.00
56008 · Bike Share Program	0.00	100.00	0.00	100.00	100.00
Total Programs	0.00	200.00	0.00	200.00	200.00
Outreach					
51505 · Property Manager Appreciation	950.00	700.00	950.00	700.00	700.00

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
January through December 2022

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jan - Dec 22	Budget	Jan - Dec 22	YTD Budget	Annual Budget
Ordinary Income/Expense					
51595 · Marketing and Promotion Mat.	5,712.88	9,620.00	5,712.88	9,620.00	9,620.00
51600 · Commuter Club					
51590 · Commuter Club Incentives	1,860.00	1,500.00	1,860.00	1,500.00	1,500.00
52541 · CC Website Development	0.00	2,000.00	0.00	2,000.00	2,000.00
Total 51600 · Commuter Club	1,860.00	3,500.00	1,860.00	3,500.00	3,500.00
51804 · Annual Meeting					
51808 · Annual Member Recognition	1,330.00	1,800.00	1,330.00	1,800.00	1,800.00
51804 · Annual Meeting - Other	108.51	1,000.00	108.51	1,000.00	1,000.00
Total 51804 · Annual Meeting	1,438.51	2,800.00	1,438.51	2,800.00	2,800.00
52400 · Sponsorship	0.00	1,435.00	0.00	1,435.00	1,435.00
56002 · Bike Commute Month	0.00	2,000.00	0.00	2,000.00	2,000.00
56003 · Quarterly Educational Lunches	0.00	1,200.00	0.00	1,200.00	1,200.00
56070 · Facebook Contests and Incentive	1,375.00	2,370.00	1,375.00	2,370.00	2,370.00
Total Outreach	11,336.39	23,625.00	11,336.39	23,625.00	23,625.00
Total Membership Programs & Outreach	72,752.39	120,045.00	72,752.39	120,045.00	120,045.00
Total Expense	341,169.75	336,085.00	341,169.75	336,085.00	336,085.00
Net Ordinary Income	32,337.79	1,915.00	32,337.79	1,915.00	1,915.00
Other Income/Expense					
Other Income					
40200 · Interest Income	870.53	1,440.00	870.53	1,440.00	1,440.00
Total Other Income	870.53	1,440.00	870.53	1,440.00	1,440.00
Net Other Income	870.53	1,440.00	870.53	1,440.00	1,440.00

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
January through December 2022

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jan - Dec 22	Budget	Jan - Dec 22	YTD Budget	Annual Budget
Ordinary Income/Expense					
Net Income	33,208.32	3,355.00	33,208.32	3,355.00	3,355.00

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.

Quarterly Investment Policy Report

As of December 31, 2022

Business Banking Account	Total	Investment Type	Investment Return (APR)	Maturity Date
Cash in River City Checking	\$ 176,492.61	Cash/Cash Eqv	0.0.0%	NA
Business Banking Account SubTotal	\$ 176,492.61			
Business Checking Account	Total	Investment Type	Investment Return (APR)	Maturity Date
Cash in PayPal	\$ 3,198.98	Cash/Cash Eqv	0.0.0%	NA
Business Checking Account SubTotal	\$ 3,198.98			
Operating Reserve Account	Total	Investment Type	Investment Return (APR)	Maturity Date
River City Bank Liquid CD	\$ 151,041.39	Cash/Cash Eqv	0.31%	Monthly
Operating Reserve Account SubTotal	\$ 151,041.39			
Capital Investment Account	Total	Investment Type	Investment Return (APR)	Maturity Date
Change In Investment Value	\$ -			
Capital Investment Account SubTotal	\$ -			
Grand Total	\$ 330,732.98			

Average Monthly Revenue Estimate \$ 6,743.73
Average Monthly Expense Estimate \$ 30,000.00

Cash Flow Guidelines					
Account	Total (\$)	Months Available	Minimum	Target	Maximum
Business Banking Account	\$ 176,493	5.9	2	3	4
Business Checking Account	\$ 3,199	0.1			
Operating Reserve Account	\$ 151,041	5.0	4	9	12
Capital Investment Account	\$ -	0.0	0	3	6
Total	\$ 330,733				

Asset Allocation Guidelines					
Account	Total (\$)	Percentage	Minimum	Target	Maximum
Cash/Cash Equivalent	\$ 330,733	100%	50%	75%	100%
Fixed Income	\$ -	0%	0%	25%	40%
Equity	\$ -	0%	0%	0%	10%
Total	\$ 330,733				

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.

A/R Aging Summary

As of December 31, 2022

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Ameriprise 2804	0.00	0.00	0.00	0.00	450.00	450.00
Barrett Business Services, Inc.	0.00	0.00	0.00	0.00	1,150.20	1,150.20
California Bank & Trust	0.00	0.00	0.00	0.00	1,665.45	1,665.45
Carol Nygard & Associates	0.00	0.00	0.00	0.00	212.10	212.10
Communications Workers of America	0.00	0.00	0.00	0.00	1,368.45	1,368.45
Dan Parrish Insurance Services	0.00	0.00	0.00	0.00	900.00	900.00
Dept. of Food & Agriculture, State of CA	0.00	0.00	0.00	0.00	0.28	0.28
Dewberry	0.00	0.00	0.00	0.00	836.70	836.70
Guest Innovations	0.00	0.00	0.00	0.00	818.25	818.25
HDR	0.00	0.00	0.00	0.00	-426.45	-426.45
Image Reporting	0.00	0.00	0.00	0.00	450.00	450.00
Johanson & Associates	0.00	0.00	0.00	0.00	1,350.00	1,350.00
Judicial Council 2860	0.00	-360.00	0.00	0.00	0.00	-360.00
Lance, Soll & Lungard	0.00	0.00	0.00	0.00	900.00	900.00
Law Office of Crystal Cunningham	0.00	0.00	0.00	0.00	1,350.00	1,350.00
Law Offices of Shahin Karim (USAA)	0.00	0.00	0.00	0.00	471.15	471.15
Madsen, Kneppers & Associates	0.00	0.00	0.00	0.00	679.65	679.65
NCS Pearson, Inc.	0.00	0.00	0.00	0.00	545.70	545.70
NV 5	0.00	0.00	0.00	0.00	520.35	520.35
Old School Smoke Express, LLC	0.00	0.00	0.00	0.00	450.00	450.00
OSI 2495	0.00	0.00	0.00	0.00	9,400.20	9,400.20
Parsons	0.00	0.00	0.00	0.00	1,755.00	1,755.00
Ratto Law Firm	0.00	0.00	0.00	0.00	-87.50	-87.50
River Plaza Owners Association	0.00	0.00	0.00	0.00	54,253.80	54,253.80
Sacramento Area Council Govts	0.00	0.00	0.00	0.00	0.00	0.00
Sacramento Steps Forward	0.00	0.00	0.00	0.00	688.95	688.95
SNTMA(c)	4,071.78	0.00	0.00	0.00	-28,486.95	-24,415.17
State Farm	0.00	0.00	0.00	0.00	900.00	900.00
T-Mobile	0.00	0.00	0.00	0.00	8,386.65	8,386.65
TOTAL	4,071.78	-360.00	0.00	0.00	61,157.18	64,868.96

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
A/R Aging Detail
As of December 31, 2022

	Type	Date	Num	Name	Terms	Due Date	Aging	Open Balance
Current								
Total Current								
1 - 30	Payment	12/28/2022		Judicial Council 2850				-360.00
Total 1 - 30								-360.00
31 - 60								
Total 31 - 60								
61 - 90								
Total 61 - 90								
> 90								
Invoice		01/01/2010	105	Johanson & Associates	Due Upon Receipt	01/01/2010	4,747	350.00
Credit Memo		07/13/2016	1114	Ratto Law Firm		07/13/2016	2,362	-87.50
Payment		02/28/2017	1102324419	Sacramento Area Council Govts				-9,334.87
Invoice		07/19/2017	1312	Dept. of Food & Agriculture, State of CA	Due Upon Receipt	07/19/2017	1,991	0.28
General Journ		12/31/2017	PB0316-15	Sacramento Area Council Govts				9,334.87
General Journ		12/31/2017	PB062016-13	Sacramento Area Council Govts				16,816.00
Invoice		01/02/2018	1451	OSI 2495	Due Upon Receipt	01/02/2018	1,824	790.20
Credit Memo		03/31/2018	1522	Johanson & Associates		03/31/2018	1,736	-350.00
General Journ		12/31/2018	PB062016-28	SNTMA(c)				-18,315.00
General Journ		12/31/2018	PB062016-29	SNTMA(c)				800.00
General Journ		12/31/2018	PB062016-30	Sacramento Area Council Govts				-16,816.00
General Journ		12/31/2018	PB062016-32	SNTMA(c)				-22,920.00
General Journ		12/31/2018	PB062016-33	Sacramento Area Council Govts				10,000.00
General Journ		12/31/2018	PB062016-41	SNTMA(c)				3,704.50
Invoice		01/02/2019	1688	OSI 2495	Due Upon Receipt	01/02/2019	1,459	790.20
Payment		01/02/2019	3488	Carol Nygard & Associates				-237.90
Payment		03/27/2019	183587	HDR				-426.45
General Journ		10/31/2019	PB062016-35	Sacramento Area Council Govts				-16,816.00
General Journ		12/31/2019	PB062016-37	Sacramento Area Council Govts				6,816.00
Invoice		01/02/2020	1800	Carol Nygard & Associates	Due Upon Receipt	01/02/2020	1,094	450.00
Invoice		01/02/2020	1863	Johanson & Associates	Due Upon Receipt	01/02/2020	1,094	450.00
Invoice		01/02/2020	1875	Law Office of Crystal Cunningham	Due Upon Receipt	01/02/2020	1,094	450.00
Invoice		01/02/2020	1900	OSI 2495	Due Upon Receipt	01/02/2020	1,094	2,294.40
Invoice		01/02/2020	1917	River Plaza Owners Association	Due Upon Receipt	01/02/2020	1,094	18,084.60
Invoice		01/02/2020	1941	T-Mobile	Due Upon Receipt	01/02/2020	1,094	2,795.55
Invoice		12/17/2020	2187	Lance, Soll & Lungard	Due Upon Receipt	12/17/2020	744	450.00
General Journ		12/31/2020	PB062016-44	SNTMA(c)				16,210.12
Invoice		01/04/2021	2042	Dan Parrish Insurance Services	Due Upon Receipt	01/04/2021	726	450.00
Invoice		01/04/2021	2057	Guest Innovations	Due Upon Receipt	01/04/2021	726	818.25
Invoice		01/04/2021	2077	Johanson & Associates	Due Upon Receipt	01/04/2021	726	450.00
Invoice		01/04/2021	2086	Law Office of Crystal Cunningham	Due Upon Receipt	01/04/2021	726	450.00
Invoice		01/04/2021	2106	OSI 2495	Due Upon Receipt	01/04/2021	726	2,792.70
Invoice		01/04/2021	2111	Parsons	Due Upon Receipt	01/04/2021	726	877.50
Invoice		01/04/2021	2122	River Plaza Owners Association	Due Upon Receipt	01/04/2021	726	18,084.60
Invoice		01/04/2021	2132	State Farm	Due Upon Receipt	01/04/2021	726	450.00
Invoice		01/04/2021	2140	T-Mobile	Due Upon Receipt	01/04/2021	726	2,795.55
General Journ		08/26/2021	PB062016-4	SNTMA(c)				320.14
General Journ		12/31/2021	PB062016-29	SNTMA(c)				-8,057.57
Invoice		01/03/2022	2179	Amesbury 2804	Due Upon Receipt	01/03/2022	362	450.00
Invoice		01/03/2022	2182	Asomeo Environmental Restoration	Due Upon Receipt	01/03/2022	362	650.20
Invoice		01/03/2022	2186	Barrett Business Services, Inc.	Due Upon Receipt	01/03/2022	362	1,150.20
Invoice		01/03/2022	2211	California Bank & Trust	Due Upon Receipt	01/03/2022	362	1,668.48
Invoice		01/03/2022	2233	Communications Workers of America	Due Upon Receipt	01/03/2022	362	1,368.48
Invoice		01/03/2022	2234	Dan Parrish Insurance Services	Due Upon Receipt	01/03/2022	362	450.00
Invoice		01/03/2022	2238	Dewberry	Due Upon Receipt	01/03/2022	362	836.70
Invoice		01/03/2022	2265	Image Reporting	Due Upon Receipt	01/03/2022	362	450.00
Invoice		01/03/2022	2270	Johanson & Associates	Due Upon Receipt	01/03/2022	362	450.00
Invoice		01/03/2022	2279	Lance, Soll & Lungard	Due Upon Receipt	01/03/2022	362	450.00
Invoice		01/03/2022	2281	Law Office of Crystal Cunningham	Due Upon Receipt	01/03/2022	362	450.00
Invoice		01/03/2022	2282	Law Offices of Shahin Karim (USAA)	Due Upon Receipt	01/03/2022	362	471.15
Invoice		01/03/2022	2287	Madsen, Knappert & Associates	Due Upon Receipt	01/03/2022	362	678.65
Invoice		01/03/2022	2295	NCS Pearson, Inc.	Due Upon Receipt	01/03/2022	362	545.70
Invoice		01/03/2022	2299	NV 5	Due Upon Receipt	01/03/2022	362	520.35
Invoice		01/03/2022	2300	Old School Smoke Express, LLC	Due Upon Receipt	01/03/2022	362	450.00
Invoice		01/03/2022	2302	OSI 2495	Due Upon Receipt	01/03/2022	362	2,762.70
Invoice		01/03/2022	2310	Parsons	Due Upon Receipt	01/03/2022	362	877.50

For Management Purposes Only

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SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.

A/R Aging Detail

As of December 31, 2022

Invoice	01/03/2022	2320	River Plaza Owners Association	Due Upon Receipt	01/03/2022	362	18,084.60
Invoice	01/03/2022	2322	Sacramento Steps Forward	Due Upon Receipt	01/03/2022	362	688.95
Invoice	01/03/2022	2329	Slate Farm	Due Upon Receipt	01/03/2022	362	450.00
Invoice	01/03/2022	2337	T-Mobile	Due Upon Receipt	01/03/2022	362	2,795.55
General Journ	01/03/2022	PB062016-5	SNTMA(c)				2,525.85
General Journ	01/31/2022	PB062016-17	SNTMA(c)				40.50
General Journ	03/31/2022	PB062016-29	SNTMA(c)				997.05
General Journ	05/31/2022	PB062016-6	SNTMA(c)				-2,845.99
General Journ	09/30/2022	PB062016-16	SNTMA(c)				-997.05
General Journ	10/01/2022	PB062016-18	SNTMA(c)				-40.50
Total > 90							<u>61,157.18</u>
TOTAL							<u><u>60,797.18</u></u>

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Statement of Financial Position
As of June 30, 2023

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	<u>Jun 30, 23</u>
ASSETS	
Current Assets	
Checking/Savings	
10100 · Checking - River City Bank	202,546.22
10200 · Liquid CD - River City Bank	284,979.87
10400 · PayPal	<u>2,658.63</u>
Total Checking/Savings	490,184.72
Accounts Receivable	
11000 · Accounts Receivable	
11011 · Allowance for Doubtful Accounts	-24,415.17
11000 · Accounts Receivable - Other	<u>136,192.98</u>
Total 11000 · Accounts Receivable	111,777.81
11507 · Tenant Dues 2010	<u>350.00</u>
Total Accounts Receivable	112,127.81
Other Current Assets	
12505 · Employee Cash Advance	25.88
12501 · Prepaid Rent	<u>730.72</u>
Total Other Current Assets	<u>756.60</u>
Total Current Assets	603,069.13
Fixed Assets	
13000 · Furniture and Equipment	6,395.05
13100 · Website	5,750.00
13500 · Accumulated Depreciation	<u>-12,145.05</u>
Total Fixed Assets	<u>0.00</u>
TOTAL ASSETS	<u><u>603,069.13</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
20210 · Visa Credit Card	<u>3,576.48</u>
Total Credit Cards	3,576.48
Other Current Liabilities	
20300 · Accrued Wages	14,093.36
20400 · Deferred Revenue	159,329.13
2100 · Payroll Liabilities	<u>369.35</u>
Total Other Current Liabilities	<u>173,791.84</u>
Total Current Liabilities	<u>177,368.32</u>
Total Liabilities	177,368.32
Equity	
39000 · Net Assets	382,712.68
Net Income	<u>42,988.13</u>
Total Equity	<u>425,700.81</u>
TOTAL LIABILITIES & EQUITY	<u><u>603,069.13</u></u>

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.

Statement of Activities

For the Six Months Ended June 30, 2023

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	<u>Jan - Jun 23</u>
Ordinary Income/Expense	
Income	
40102 · Tenant Dues	159,230.82
40103 · Developer Dues	35,789.78
Total Income	<u>195,020.60</u>
Gross Profit	195,020.60
Expense	
Administrative Expenses	
Salaries and Wages	
50100 · Salary - Executive Director	44,508.62
50120 · Salary - Member Services Mgr	29,696.68
Total Salaries and Wages	<u>74,205.30</u>
Payroll Expenses	
50300 · Employee Benefits	9,168.66
50325 · Payroll Fees - Staff Resources	1,212.80
50350 · Payroll Taxes	5,993.63
50400 · Worker's Compensation Insurance	340.00
50425 · 401(k) Match	2,226.12
Total Payroll Expenses	<u>18,941.21</u>
Total Administrative Expenses	93,146.51
Operating Expenses	
51050 · Insurance	1,574.00
51725 · Office Expense	840.60
51730 · Professional Fees	
53404 · Computer Administration (IT)	1,366.71

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Statement of Activities
For the Six Months Ended June 30, 2023

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Om

Ordinary Income/Expense	<u>Jan - Jun 23</u>
53405 · Legal	2,096.67
43406 · Bank Service and Finance Fees	<u>60.00</u>
Total 51730 · Professional Fees	3,523.38
51735 · Rent	4,384.32
52300 · Telephone and Utilities	<u>3,093.19</u>
Total Operating Expenses	13,415.49
Membership Programs & Outreach	
Subsidies	
51450 · Carpool Subsidy	3,800.00
51500 · Transit	
51501 · Amtrak	0.00
51500 · Transit - Other	<u>975.00</u>
Total 51500 · Transit	975.00
56010 · Bike Subsidy - Purchase	14,133.51
56015 · Bike Subsidy - Maintenance	1,000.00
56055 · Capital Improvements Program	0.00
56066 · Residential Car Charging Subsidy	4,500.00
56067 · Walking Subsidy	900.00
56068 · High Efficiency Auto Subsidy	4,300.00
56075 · Telecommute Subsidy	<u>10,481.84</u>
Total Subsidies	40,090.35

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Statement of Activities
For the Six Months Ended June 30, 2023

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	<u>Jan - Jun 23</u>
Ordinary Income/Expense	
Outreach	
51595 · Marketing and Promotion Mat.	1,420.00
51600 · Commuter Club	
51590 · Commuter Club Incentives	2,080.00
52541 · CC Website Development	1,290.00
Total 51600 · Commuter Club	<u>3,370.00</u>
51804 · Annual Meeting	572.71
56003 · Quarterly Educational Lunches	25.00
56070 · Facebook Contests and Incentive	1,305.00
Total Outreach	<u>6,692.71</u>
Total Membership Programs & Outreach	<u>46,783.06</u>
Total Expense	<u>153,345.06</u>
Net Ordinary Income	41,675.54
Other Income/Expense	
Other Income	
40200 · Interest Income	1,312.59
Total Other Income	<u>1,312.59</u>
Net Other Income	<u>1,312.59</u>
Net Income	<u><u>42,988.13</u></u>

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
January through June 2023

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Apr - Jun 23	Budget	Jan - Jun 23	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
40102 - Tenant Dues	79,664.56	76,998.00	159,230.82	154,004.00	308,000.00
40103 - Developer Dues	0.00	9,498.00	35,789.78	18,996.00	38,000.00
Total Income	79,664.56	86,496.00	195,020.60	173,000.00	346,000.00
Gross Profit	79,664.56	86,496.00	195,020.60	173,000.00	346,000.00
Expense					
Administrative Expenses					
Salaries and Wages					
50100 - Salary - Executive Director	23,966.18	22,254.30	44,508.62	44,508.60	89,017.20
50110 - Bonus - Executive Director	0.00	0.00	0.00	0.00	5,000.00
50120 - Salary - Member Services Mgr	15,990.52	14,848.32	29,696.68	29,696.64	59,393.28
50130 - Bonus - Member Services Mgr	0.00	0.00	0.00	0.00	3,000.00
50160 - PTO Payouts	0.00	0.00	0.00	0.00	14,000.00
Total Salaries and Wages	39,956.70	37,102.62	74,205.30	74,205.24	170,410.48
Payroll Expenses					
50300 - Employee Benefits	6,710.88	2,505.00	9,168.66	5,010.00	10,020.00
50325 - Payroll Fees - Staff Resources	579.42	825.00	1,212.80	1,650.00	3,300.00
50350 - Payroll Taxes	3,053.96	2,838.36	5,993.63	5,676.72	13,036.44
50400 - Worker's Compensation Insurance	170.00	416.00	340.00	831.00	1,703.00
50425 - 401(k) Match	1,198.68	1,113.09	2,226.12	2,226.18	5,112.36
Total Payroll Expenses	11,712.94	7,697.45	18,941.21	15,393.90	33,171.80
Total Administrative Expenses	51,669.64	44,800.07	93,146.51	89,599.14	203,582.28
Operating Expenses					
51760 - Bad Debts	0.00	0.00	0.00	0.00	0.00

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
January through June 2023

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Apr - Jun 23	Budget	Jan - Jun 23	YTD Budget	Annual Budget
Ordinary Income/Expense					
51000 - Automobile Expense	0.00	120.00	0.00	240.00	500.00
51010 - Business Tax	0.00	110.00	0.00	110.00	110.00
51015 - Depreciation	0.00	300.00	0.00	600.00	1,200.00
51025 - Dues and Subscriptions	0.00	150.00	0.00	1,100.00	1,100.00
51050 - Insurance	1,574.00	2,720.00	1,574.00	2,720.00	2,720.00
51700 - Meals and Entertainment	0.00	90.00	0.00	180.00	360.00
51725 - Office Expense	305.26	450.00	840.60	900.00	1,800.00
51730 - Professional Fees					
53401 - Accounting	0.00	1,050.00	0.00	2,100.00	4,200.00
53403 - Audit	0.00	5,000.00	0.00	5,000.00	5,000.00
53404 - Computer Administration (IT)	0.00	300.00	1,366.71	600.00	1,200.00
53405 - Legal	2,096.67	150.00	2,096.67	300.00	600.00
43406 - Bank Service and Finance Fees	30.00	0.00	60.00	0.00	0.00
Total 51730 - Professional Fees	2,126.67	6,500.00	3,523.38	8,000.00	11,000.00
51735 - Rent	2,192.16	2,192.16	4,384.32	4,384.44	8,768.76
51750 - Staff Seminars and Travel	0.00	120.00	0.00	240.00	500.00
52300 - Telephone and Utilities	1,577.16	1,539.00	3,093.19	3,078.00	6,156.00
Total Operating Expenses	7,775.25	14,291.16	13,415.49	21,552.44	34,214.76
Membership Programs & Outreach					
Subsidies					
51200 - Guaranteed Ride Home	0.00	150.00	0.00	300.00	600.00

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
January through June 2023

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Apr - Jun 23	Budget	Jan - Jun 23	YTD Budget	Annual Budget
Ordinary Income/Expense					
51400 · Vanpool Subsidy	0.00	330.00	0.00	660.00	1,320.00
51450 · Carpool Subsidy	1,850.00	4,500.00	3,800.00	9,000.00	18,000.00
51500 · Transit					
51501 · Amtrak	0.00	300.00	0.00	600.00	1,200.00
51500 · Transit - Other	450.00	1,125.00	975.00	2,250.00	4,500.00
Total 51500 · Transit	450.00	1,425.00	975.00	2,850.00	5,700.00
56010 · Bike Subsidy - Purchase	14,133.51	14,400.00	14,133.51	14,400.00	14,400.00
56015 · Bike Subsidy - Maintenance	500.00	1,800.00	1,000.00	3,600.00	7,200.00
56055 · Capital Improvements Program	0.00	0.00	0.00	15,000.00	15,000.00
56066 · Residential Car Charging Subsidy	2,000.00	2,500.05	4,500.00	5,000.10	10,000.20
56067 · Walking Subsidy	200.00	0.00	900.00	2,000.00	2,000.00
56068 · High Efficiency Auto Subsidy	2,250.00	3,000.00	4,300.00	6,000.00	12,000.00
56075 · Telecommute Subsidy	5,281.84	5,250.00	10,481.84	10,500.00	21,000.00
Total Subsidies	26,665.35	33,355.05	40,090.35	69,310.10	107,220.20
Programs					
56005 · Bike Safety Clinics	0.00	0.00	0.00	100.00	100.00
56008 · Bike Share Program	0.00	0.00	0.00	0.00	0.00
Total Programs	0.00	0.00	0.00	100.00	100.00
Outreach					
51505 · Property Manager Appreciation	0.00	0.00	0.00	0.00	700.00

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
January through June 2023

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Apr - Jun 23	Budget	Jan - Jun 23	YTD Budget	Annual Budget
Ordinary Income/Expense					
51595 - Marketing and Promotion Mat.	1,420.00	4,405.00	1,420.00	6,810.00	9,620.00
51600 - Commuter Club					
51590 - Commuter Club Incentives	350.00	375.00	2,080.00	750.00	1,500.00
52541 - CC Website Development	0.00		1,290.00		
Total 51600 - Commuter Club	350.00	375.00	3,370.00	750.00	1,500.00
51804 - Annual Meeting					
51808 - Annual Member Recognition	0.00	0.00	0.00	0.00	1,800.00
51804 - Annual Meeting - Other	0.00	0.00	572.71	1,000.00	1,000.00
Total 51804 - Annual Meeting	0.00	0.00	572.71	1,000.00	2,800.00
52400 - Sponsorship	0.00	435.00	0.00	435.00	1,435.00
56002 - Bike Commute Month	0.00	500.00	0.00	500.00	500.00
56003 - Quarterly Educational Lunches	0.00		25.00		
56070 - Facebook Contests and Incentive	455.00	480.00	1,305.00	1,410.00	2,370.00
Total Outreach	2,225.00	6,195.00	6,692.71	10,905.00	18,925.00
Total Membership Programs & Outreach	28,890.35	39,550.05	46,783.06	80,315.10	126,245.20
Total Expense	88,335.24	98,641.28	153,345.06	191,466.68	364,042.24
Net Ordinary Income	-8,670.68	-12,145.28	41,675.54	-18,466.68	-18,042.24
Other Income/Expense					
Other Income					
40200 - Interest Income	736.45	360.00	1,312.59	720.00	1,440.00
Total Other Income	736.45	360.00	1,312.59	720.00	1,440.00
Net Other Income	736.45	360.00	1,312.59	720.00	1,440.00

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
January through June 2023

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Apr - Jun 23	Budget	Jan - Jun 23	YTD Budget	Annual Budget
Ordinary Income/Expense					
Net Income	-7,934.23	-11,785.28	42,988.13	-17,746.68	-16,602.24

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Quarterly Investment Policy Report
As of June 30, 2023

Business Banking Account	Total	Investment Type	Investment Return (APR)	Maturity Date
Cash in River City Checking	\$ 202,546.22	Cash/Cash Eqv	0.0.0%	NA
Business Banking Account SubTotal	\$ 202,546.22			
Business Checking Account	Total	Investment Type	Investment Return (APR)	Maturity Date
Cash in PayPal	\$ 2,658.63	Cash/Cash Eqv	0.0.0%	NA
Business Checking Account SubTotal	\$ 2,658.63			
Operating Reserve Account	Total	Investment Type	Investment Return (APR)	Maturity Date
River City Bank Liquid CD	\$ 284,979.87	Cash/Cash Eqv	0.31%	Monthly
Operating Reserve Account SubTotal	\$ 284,979.87			
Capital Investment Account	Total	Investment Type	Investment Return (APR)	Maturity Date
Change In Investment Value	\$ -			
Capital Investment Account Subtotal	\$ -			
Grand Total	\$ 490,184.72			

Average Monthly Revenue Estimate \$ 7,418.10
Average Monthly Expense Estimate \$ 30,000.00

		Cash Flow Guidelines			
Account	Total (\$)	Months Available	Minimum	Target	Maximum
Business Banking Account	\$ 202,546	6.8	2	3	4
Business Checking Account	\$ 2,659	0.1			
Operating Reserve Account	\$ 284,980	9.5	4	9	12
Capital Investment Account	\$ -	0.0	0	3	6
Total	\$ 490,185				

		Asset Allocation Guidelines			
Account	Total (\$)	Percentage	Minimum	Target	Maximum
Cash/Cash Equivalent	\$ 490,185	100%	50%	75%	100%
Fixed Income	\$ -	0%	0%	25%	40%
Equity	\$ -	0%	0%	0%	10%
Total	\$ 490,185				

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
A/R Aging Summary
As of June 30, 2023

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Ameriprise 2804	0.00	0.00	0.00	0.00	900.00	900.00
Avlson Young 2555	0.00	0.00	0.00	0.00	7,650.00	7,650.00
Barrett Business Services, Inc.	0.00	0.00	0.00	0.00	1,150.20	1,150.20
California Bank & Trust	0.00	0.00	0.00	0.00	3,330.90	3,330.90
Carol Nygard & Associates	0.00	0.00	0.00	0.00	212.10	212.10
Charge Engineering	0.00	0.00	0.00	0.00	1,741.95	1,741.95
Communications Workers of America	0.00	0.00	0.00	0.00	2,736.90	2,736.90
Dale Carnegie	0.00	0.00	0.00	0.00	450.00	450.00
Dan Parrish Insurance Services	0.00	0.00	0.00	0.00	900.00	900.00
Dennis Hengeveld	0.00	0.00	0.00	0.00	450.00	450.00
Dept. of Food & Agriculture, State of CA	0.00	0.00	0.00	0.00	0.28	0.28
Dewberry	0.00	0.00	0.00	0.00	1,673.40	1,673.40
Image Reporting	0.00	0.00	0.00	0.00	450.00	450.00
Johanson & Associates	0.00	0.00	0.00	0.00	1,800.00	1,800.00
Judicial Council 2860	0.00	0.00	0.00	0.00	2,379.45	2,379.45
Law Office of Crystal Cunningham	0.00	0.00	0.00	0.00	1,800.00	1,800.00
Law Offices of Shahin Karim (USAA)	0.00	0.00	0.00	0.00	471.15	471.15
Madsen, Kneppers & Associates	0.00	0.00	0.00	0.00	1,359.30	1,359.30
NCS Pearson, Inc.	0.00	0.00	0.00	0.00	545.70	545.70
NV 5	0.00	0.00	0.00	0.00	1,040.70	1,040.70
Old School Smoke Express, LLC	0.00	0.00	0.00	0.00	900.00	900.00
OSI 2495	0.00	0.00	0.00	0.00	12,162.90	12,162.90
Pacific Crest Trails Association	0.00	0.00	0.00	0.00	750.60	750.60
Parsons	0.00	0.00	0.00	0.00	2,632.50	2,632.50
PBK Architects, Inc.	0.00	0.00	0.00	0.00	1,023.75	1,023.75
Ratto Law Firm	0.00	0.00	0.00	0.00	500.20	500.20
River Plaza Owners Association	0.00	0.00	0.00	0.00	72,338.40	72,338.40
Sacramento Area Council Govts	0.00	0.00	0.00	0.00	0.00	0.00
SNTMA(c)	0.00	0.00	0.00	0.00	-24,415.17	-24,415.17
State Farm	0.00	0.00	0.00	0.00	1,350.00	1,350.00
T-Mobile	0.00	0.00	0.00	0.00	11,182.20	11,182.20
Victor Insurance	0.00	0.00	0.00	0.00	450.00	450.00
WATI	0.00	0.00	0.00	0.00	450.00	450.00
ZenBusiness	0.00	0.00	0.00	0.00	450.00	450.00
TOTAL	0.00	0.00	0.00	0.00	112,127.81	112,127.81